

## **This is A+Solutions**

WE 🧡 PEOPLE & EVENTS



## What you should know about us

We cherish being an independent **boutique agency**. We value having the space to learn and try things differently; being able to focus on our craft and deliver a customer service we can be proud of. We are dedicated to being accountable, dependable and trustworthy co-workers, suppliers and clients. We take comfort in knowing that our colleagues stand ready to help us at a moment's notice. We celebrate our successes all together because each project is a team effort. We are proud of the high level of integrity with which we choose to do business. We are humble in our successes and we feel a great sense of accountability for the success of our client's project as if it were ours alone.

We always strive to foster an atmosphere of **openness**, **honesty and team spirit** with our clients and suppliers. Time is everyone's most precious resource, that's why we always try to present solutions that fit the specific needs of each project. We work hand in hand with our suppliers to provide the most adapted solutions.

We are driven by the idea of finding and nurturing the talent inside everyone we come in contact with. We are grateful to our clients who continue to reward us with their trust and we are proud of our suppliers, on whom we rely so much, and who consistently perform at that the highest standard. Our aim is to **be our clients' DMC of choice.** We hope that the opportunity of working with the A+ Solutions team can help tip the scale in favor of organizing your next event in Barcelona, Madrid, or other areas on request.

#### We hope you'll give us a chance to partner with you on your next project.







# What we do

- Accommodation Management
- Meeting & Conference Management
- Special Event Management
- **P** F&B Management
- Event Production & AV
- Activities & Teambuilding
- Entertainment

- Transportation Logistics, Meet & Greet
- Multilingual Professional Event Staff & Guides
- Onsite Management
- **Wenue Sourcing**
- 🗴 Offsite Dinners & Dine-arounds
- Gala & Themed Events
- Partner Programmes



## What people say about us Testimonials

#### November 2017

"From the moment we inquired about utilizing A+Solution's services to when we arrived for venue scouting and were chauffeured from site to site in a Mercedes van, we knew we were dealing with the best DMC Barcelona has to offer. Hannelore's courteous + prompt communication allayed any concerns we had about pulling off a fabulous event in a foreign country. Her extensive knowledge of venues + vendors allowed us to curate the perfect parties for our Client. We own an event production company in NYC and this was our first international foray–and our first time using a DMC. We wouldn't have changed a thing about it! The flawless experience was well worth the investment. A+ Solutions, with Hannelore at the helm, is an incredible company we can't recommend highly enough."

#### Recruiting Company Event 150 guests

#### November 2017

"Thank you very much to the A+ solutions team for assisting us with the Conference. As you can imagine we work with many destination management companies, but your team really do stand out. Special thanks to Katia for being so attentive to detail and also helping to problem solve at last minute when we needed – she is a star and lovely to work with! I have no doubt that we will return to Barcelona in the not too distant future and no doubt that we will be in touch again. Thank you again!"

Publishing Company Event 500 guests

#### May 2017

"Thanks so much Hannelore – I agree working with just a hotel would have been a much easier solution, but I am glad we did what we did as it really paid off and was reflective of the guests and the event. You really did go out of your way to provide exceptional client services and I really appreciated it. Have a lovely day and I look forward to working with you again."

#### Financial Services Company 90 guests

#### March 2017

"Hannelore, you were absolutely brilliant to work with, all the way through – you made everything so easy and smooth, a true partnership. I will highly recommend you to my colleagues. For sure, I will be more than happy to work with A+ Solutions for future meetings in Barcelona (no questions asked!). Great job and wonderful company to partner with."

Pharmaceutical Company Event 50 guests

#### November 2016

"Hi Nuria and Hannelore, I just wanted to say thank you so much for everything, it makes my job so much easier when I have support I can trust. You both were fantastic especially considering the short lead time. The guests had a fantastic time and I couldn't have done my job properly without your support. I will make sure I recommend you to everyone in the office when looking for a DMC in Barcelona."

E-commerce Company 35 guests



### **Please contact us**

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