



FOCUSTRAVEL
BRINGS INDOCHINA INTO FOCUS

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VIET NAM - CAMBODIA - LAOS - MYANMAR

The leading man **DANG BAO HIEU**



WE AT FOCUS TRAVEL PROVIDE 'TAILOR-MADE' PERSONAL EXPERIENCES AND THEREFORE LISTEN CAREFULLY TO YOUR INDIVIDUAL TRAVEL TASTES, NEEDS & WANTS

Dear valued traveler,

Focus Travel is a member of Focus Vietnam Holdings (FVH) - a multi-business hospitality group from Vietnam. In 2018, we celebrated our 18th anniversary. Throughout these 18 years we have proven our unwavering dedication in delivering excellent standards of travel services as well as connecting people to their next adventure.

With nearly 2 decades in business, we can confidently guide you through magnificent Indochina, from famous World Heritage sites to the unseen grandeur of Vietnam, Cambodia, Laos and Myanmar. We provide and operate wide range of travel needs, from leisure beach vacations to extreme adventures; from a single service to a sophisticated package. Each destination presents their own unique atmosphere and special appeals. Our professional travel consultants are ready round the clock to make Focus Travel a real "local office" for our partnering agents. In other words, we at Focus Travel provide "tailor-made" personal experiences and therefore listen carefully to your individual travel tastes, needs and wants.

We wholeheartedly endeavor to ensure the happiness of our guests from the moment they arrive at our beautiful travel destinations until they return home. We are committed to making your visit an enjoyable and memorable one by providing our heartfelt outstanding service.

Whichever destination you choose, you will fall in love with our beautiful sceneries, pristine beaches, diverse cultures and of course, people with great hospitality.

On behalf of the entire Focus Travel family, we look forward to welcoming you to our travel destinations soon.

Yours sincerely,

Dang Bao Hieu - Founder & Chairman

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COMPANY OVERVIEW

PRIVATELY OWNED

FOUNDED: May 2000
FOUNDER & CHAIRMAN: MR. DANG BAO HIEU
TOTAL EMPLOYMENT: 150
HEAD OFFICE: Hanoi, Vietnam

SCOPE OF SUPPLY & SERVICES

We provide and operate a wide range of travel needs. Our professional travel consultants are ready round the clock to make Focus Travel a real “local office” in Southeast Asia for our partnering agents.

INBOUND TOURISM
OUTBOUND TOURISM
MEKONG RIVER CRUISES
ONLINE TRAVEL

Mission & Vision

BRINGS INDOCHINA INTO FOCUS

Our Companies Vision

Strengthen our position as the leading company that provides the best travel and hospitality services in the region.

Our Companies Mission

FOR CUSTOMERS: To connect people to their next adventure, providing services beyond expectations.

FOR EMPLOYEES: To provide our staff opportunities to progress in their career

FOR PARTNERS: To create a favorable business environment for our partners with mutual benefits.

FOR SOCIAL: To support sustainable tourism through our activities.



Our Group of Companies



Focus Vietnam Holdings



INDOCHINA SAILS
MEKONG RIVER CRUISES



CAM RANH RIVIERA
BEACH RESORT & SPA

The history of Focus Travel



2000:
Focus Travel
founded by Mr.
Dang Bao Hieu,
headquartered in
Hanoi

2000



2005-2006:
-Open the office in
Nha Trang, Phan Thiet
- Mui Ne

2005



2009:
-Launches Mekong
River Cruise product.
with first 5-star river
vessel La Marguerite
on the Mekong
(46 cabins)
- Open Focus
Ticketing office

2009



2011:
-Open *Outbound*
department -
Introducing river &
ocean *cruising* to
Vietnamese market.

2011



2014:
- Yacht & leisure
rental in Nha Trang
-National Press
Conference
Mekong Rally

2014



2017:
-Focus Travel
becomes a division
of Focus Vietnam
Holdings

2017



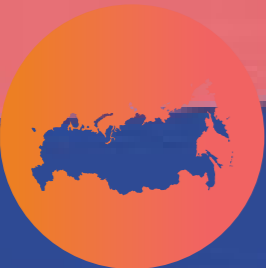
2019

2019:
-Opening *Ana
Marina Nha
Trang* - First
Marina in Vietnam



2003

2003:
Becomes
the pioneer
in bringing
Russian
speaking
travelers back to
Vietnam



2007

2007-2008:
Focus Travel
Cambodia opens
-Join venture with
Indochina Sails to
build and operate
luxury cruises in Ha
Long Bay.



2010

2010:
-Focus Investment
Group founded
-New business
include hotel & resort
investment, ship &
yacht building, hotel
management, marina
setup
-Start up *Mekong
Waterways*
-Start up *Riviera
Voyage* and *Mekong
Expedition*



2013

2013:
-The construction
of *RV Mekong
Prestige II* in
Sai Gon



2015

2015:
-Opening *Riviera
Residences &
Resort* in Nha Trang



Why *Focus Travel?*

BECAUSE WE PROVIDE ALL TRAVEL AND HOSPITALITY SERVICES IN THE MOST PROFESSIONAL WAY....

YOUR LOCAL EXPERTS

For 18 years, we have been introducing the beauty, history, culture and people of Southeast Asia to our travelers. Our team of experts will be available round the clock to provide information and meet all of your individual needs.

PROFESSIONAL & FRIENDLY GUIDES

No matter where you go in Southeast Asia, we have a network of professional tour guides ready to lead you to new adventures. Our guides speak multiple languages and are well-versed in the areas they operate.

ACCOMMODATIONS

We always choose the hotel at its best location, yet comfort, so that you will have an insight into the region.

UNIQUE EXPERIENCES

To each of the destination we take you, we make sure that you will get up close and personal with the local life and experience the best moments of your journey.

FLEXIBILITY

The ability to accommodate from small private groups to big groups (over 100 pax) & M.I.C.E is our big advantage. Though traveling in big groups, yet you will still be offered the chance to experience Southeast Asia in the very best ways.



Our Services

All premium travel services provided by Focus Travel



Inbound Travel

BRINGS INDOCHINA INTO FOCUS

FOCUS TRAVEL is an established DMC and inbound tour operator for numerous international wholesalers. Our success is based on customer care, innovative product development, key pricing policies and a passion for what we do.

We provide premium travel services for our customers with curated experience to fit their schedule

CLASSIC & TAILOR-MADE TOUR PACKAGES:

Take creative control of your experience and let us help you custom design a holiday to match your needs. Our experts is here to create unique bespoke itineraries to discover Southeast Asia.

VISA ARRANGEMENTS:

Let us make this a stress-free for you.

AIR TICKETS:

Ticketing is an integral part of Focus Travel. Our ticketing department is the GSA of the national carrier – Vietnam Airlines. We can provide domestic and long-haul flight ticket to our customer in a package.

HOTEL BOOKING:

Focus Travel is the preferred partner with most hotels in the region

TRANSFER:

Getting around can be daunting when it's your first time in a new place. We can arrange transfers by bus, motorbike, van and even cyclos to get you where you want to go and make it exciting along the way.





Outbound Travel

Launched in 2011, Outbound Department first introduced European river cruising to Vietnamese market. In 2016, Focus Travel also launched ocean cruise product with a wide variety of itineraries.

We value the professionalism and keep our standards high so that we can always exceed our customer expectations.





Mekong Fleet

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RV La Marguerite – 46 cabins



RV AmaLotus – 62 cabins



RV AmaDara – 62 cabins



RV Mekong Prestige 1 – 32 cabins



RV Mekong Prestige 2 – 32 cabins



RV Mekong Adventurer – 32 cabins



Mekong River Cruises

BRINGS INDOCHINA INTO FOCUS

Mekong River Cruises is an advantage of Focus Travel. We share and own luxurious fleets of cruises and ships in Mekong River.

Our fleet of 6 ships with total 266 cabins is the biggest on the Mekong River, hosting more than 15,000 international visitors every year to Vietnam and Cambodia.

AnaMarina

— NHA TRANG · VIET NAM —

012° 17' 40" N  109° 13' 23" E

VIETNAM'S FIRST & MOST EXCLUSIVE MARINA
A PREMIER ATTRACTION ENTIRELY CREATED
 By **FOCUS VIETNAM HOLDINGS**

Vietnam has a long and proud maritime history and Nha Trang has been central to that, acting as both an important trading and fishing port for centuries. It would seem logical then, given its history and the suitability of the bay itself that it is the location for the nation's first modern marina.

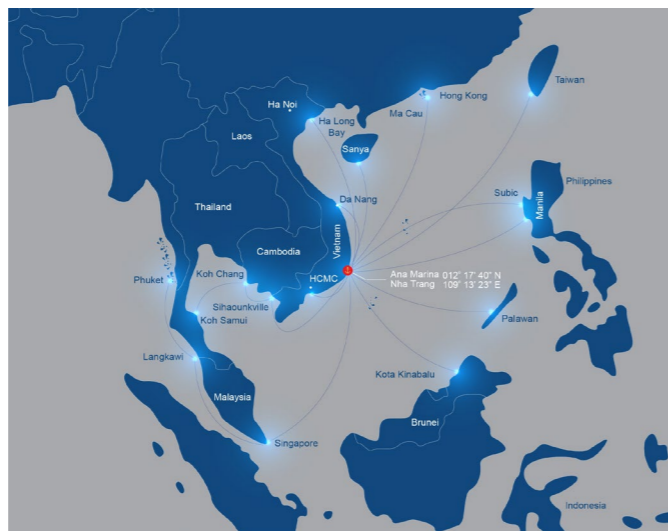
Situated about 8 km north of the city, it is a magnificent set up, combining a wide range of services and aquatic activities aimed at the yachting, diving, boating and tourism sectors generally. Indeed, it is one of the most important and impressive additions to the local tourism scene in decades!

Everything is based on world class, state of the art facilities. A new breakwater has been constructed to house 220 berths, with 60 expected in the first stage and the Yacht Club expects to host international blue water events such as the Hong Kong - Nha Trang race.

Water sports are well represented, with a new Flow-rider (the only one of its kind in Vietnam where you can ride an 'endless' wave), personal watercraft (eg jet skis), water skiing, swimming and diving.

It will be a dining, entertainment and retail centre with bars, restaurants, live music and up scale shopping facilities. There is also a significant accommodation hub being constructed nearby at the time of writing which should be ready sometime in 2019/2020.

In short, it is a jewel in Nha Trang's crown! Check it out for yourself. It is well worth the trip across the bridge.



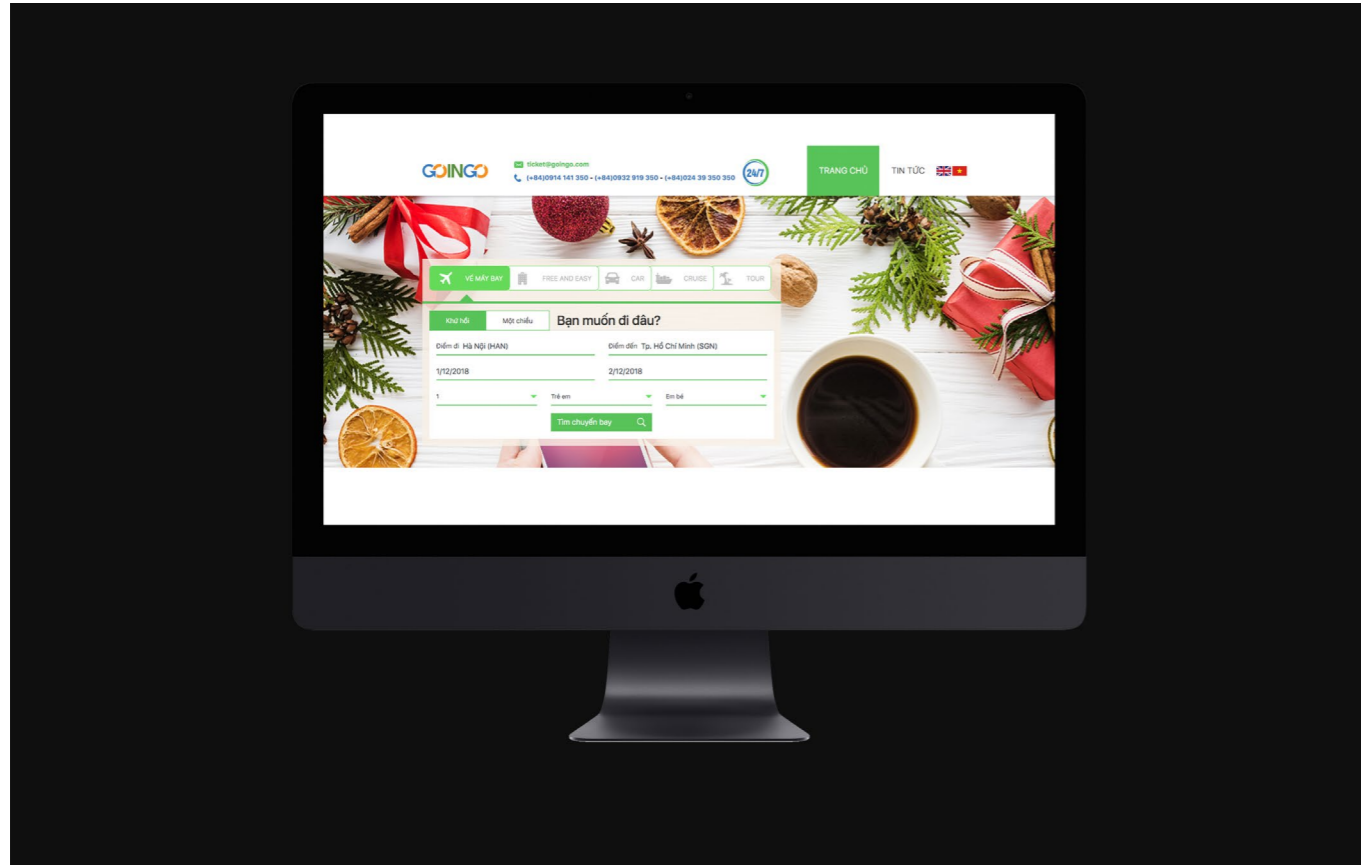
Nguyen Co Thach St., Vinh Hoa Ward, Nha Trang City,
 Khanh Hoa Province, Vietnam
www.anamarina.com
 +84 (258) 3901 888



Online Travel

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FOCUS TRAVEL has developed an online hotel and air-ticket booking website www.goingo.com dedicated to serving the fast growing, online booking demand for all travel services in Vietnam.



Testimonials

BRINGS INDOCHINA INTO FOCUS

What people say about us!



“QUITE SIMPLY AN EXCEPTIONAL HOLIDAY FROM START TO FINISH.

What a trip! We got Focus Travel to help us with planning the itinerary for our 16-day Vietnam trip. I'm so glad we did.

Their attention to detail, open minded, and care was outstanding. From the meticulous cars and knowledgeable guides to the perfect hotel locations and other little surprises made our trip a dream come true. We had a blast and truly enjoyed every moment of it.

Thank you so much!
JUSTIN HENGL-GREAT BRITAIN

I STARTED MAKING ENQUIRES IN 2018 AND MS THAO HELD US BY THE HAND ALL THE WAY. SHE WAS ALWAYS THERE ANSWERING QUESTIONS, TAILORING OUR HOLIDAY AND PROFFERING ADVICE. THE ACTUAL HOLIDAY WORKED SEAMLESSLY AND ALL THE ARRANGEMENTS THROUGHOUT WERE FAULTLESS. WE WOULD HIGHLY RECOMMEND USING FOCUS TRAVEL TO ANYONE. THE ONLY DOWNSIDE WAS THAT MY WIFE COULD NOT BRING MINH, OUR TOUR GUIDE FROM THE SOUTH OF VIETNAM BACK HOME WITH HER IN HER SUITCASE!!
BERNARD LEHMAN - GERMANY”

“We had such a great time in Vietnam. The hotel was perfect, the staff lovely, the service was waw, the rooms are super comfy, but above everything the Chef is the best Chef ever! We enjoyed the lunch, the diner, and the brunch above expectation.

The activities and guides were well organized. So a global experience that i would recommend.

Thank you Focus! And see u next time for sure!
AlbinB. - Sweden”



“Well, i have to admit that i had only a couple of days to organize my 12 days solo trip. Ms. Thuy took care of everything, even in the smallest details. She took care also of me asking frequently during the stay how everything was going: super nice, super available (really at any time!) and super kind! I wanted to add something to my trip program and she arranged it immediately...a 5 star service that i recommend to everyone.

I also want to thank and recommend Mrs Rose, my guide in Hanoi..a woman passionate about her job, who knows everything and who patiently answered to all my questions about her country!

DANIELE SASIA - ITALY”

VIET NAM

Ha Noi

15, 47/4, Nguyen Hong Street, Lang Ha Ward, Dong Da District
T: +84 (24) 3835 7585

Floor 07, Vinaconex Tower , 34 Lang Ha Street, Dong Da District
T: +84 (24) 3835 8836

Da Nang

Floor 02, Thu Dung Plaza, 87 Nguyen Van Linh Street, Đa Nang
T: +84 (236) 36262556

Phan Thiet

43A, Nguyen Đình Chieu Street, Ham Tin Ward, Binh Thuan Province
T: +84 (252) 3743097

Nha Trang

Villa 21, 86B Tran Phu Street, Loc Tho Ward, Khanh Hoa Province
T: +84 (258) 3522388

Sai Gon

01 Floor, Saigon Finance Center, 9 Đinh Tiên Hoàng Street, DaKao Ward, District 1, Ho Chi Minh
T: +84 (28) 39118139

CAMBODIA

Phnom Penh

No. 3Bis, Street 228, Sangkat Boeung Raing, Khan Daun Penh, Phnom Penh, Cambodia
T: (855) 23 221 324 / 221 509

Siem Reap

No. 162, St. Psar Doeum Kralanh Phum Salakanseng, Siem Reap, Cambodia
T: (855) 63 762 462 / 966 296

LAOS

Luang Prabang

No 11, Unit 1, Naviengkham Village
T:+865 (71) 900 106/108

