



# Walpax

YOUR OFFICE IN **BRASIL**

INCENTIVE PRESENTATION

## *A Glimpse of Brazil*

A COMPANY OF  
*Grupo Águia*





# ABOUT US

Your office in Brazil: Founded in 1963, WALPAX is a Destination Management Company – DMC and an incoming tour operator in Brazil, headquartered in Rio de Janeiro from where it covers all of Brazil. In 2010 WALPAX was bought by Grupo Águia (Eagle in Portuguese), one of the largest travel groups in Brazil with 8 companies and more than 300 employees. But it kept its DNA of tailor-made programs and personalized attention to the client. Today WALPAX offers a well-trained international staff to meet clients’ needs fully and efficiently, covering all product segments: GITS’, FITS’, Special Interest Programs and Incentive Travel Programs.

Walpax offers one of Brazil’s most reputable organization with unbeatable experience and extensive product knowledge, providing fast and accurate, friendly service, transmuted into a trouble-free operation. Let the Walpax team amaze your clients with the best programs in beautiful Brazil.



**FRANCISCO HAVAS**  
PRESIDENT / CEO



**RACHEL HAVAS**  
DIRECTOR



**VERA DIAS**  
CONGRESSES & MEETINGS  
MANAGER



**TEREZA HELENEY**  
ACCOUNT  
MANAGER



**KARINE ANNECHINO**  
OPERATIONS  
DEPARTMENT



**WILLIAM MAYER**  
DESIGNER



**DANIELLE PACHECO**  
SALES  
ASSISTANT



**MONIQUE MACIEL**  
OPERATIONS



**JULIANA OMENA**  
CONGRESSES, MEETINGS  
AND SHIPS DEPARTMENT



**JEANLEO FIGUEIRA**  
SALES  
ASSISTANT



**ANA CAROLINA**  
ACCOUNT  
MANAGER



**MATEUS BORGES**  
OPERATIONS  
DEPARTMENT



**FATIMA ABREU**  
PROJECT  
MANAGER



**CANDIDA AQUISTAPACE**  
ACCOUNT MANAGER GROUPS  
& INCENTIVES

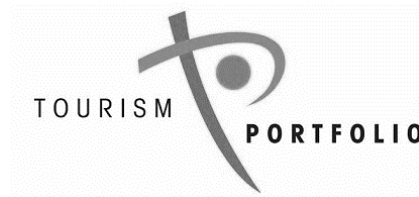
# Members of



site



# Sales & Marketing Worldwide



# *What we do*



Meet and Greet



Meetings / Events



Conference Management



Gala Dinners



Hotels and  
Venue Sourcing /  
Management Tours



Teambuilding



Entertainment



Social Events  
and Branding

# Some of our Clients

momentum



DAIMLERCHRYSLER



delta lloyd





# *Br azil Map*

**Official Language** Portuguese

**Capital** Bras lia

**26 states + Federal District**

**Area** 3,146,082 square miles

**Population** 200.4 million

**Average temperature**

25 - 35  C - North

20 - 30  C - South

# BRAZIL & COVID 19

## FACTS

- Brazil is a continental country
- With over 200 Million inhabitants in Brazil we count today around 4.165.614 confirmed cases of Covid 19
- Local governments are enforcing measures of social distances everyday. Cities in Lodckdown.
- Rio de Janeiro already went through a 6 steps reopening with a plan.
- Brazilian Fio Cruz Epidemiology Center: World Reference in Epiidemology and Vaccine Researches
- Special support of Government for Tourism and General Business



# BRAZIL & COVID 19

## OUR INICIATIVES

- Hotels and restaurants that we work with are adopting safety protocols according to World Health Organization guidelines.
- Our transportation partners adopting cleaning protocols according to WHO guidelines.
- Health and safety items to be adopted during groups operations: use of masks, alcohol in gel, minimum distance in coaches and vans, air cleaning protocols in vehicle and venues.
- Brazil has many open air activities and venues, which helps to follow the protocols.
- Health partners support during groups operations.
- Force Majeur contract clauses protecting our clientes.
- Training for our guides for full safety protocols and assistance.





# BRAZIL & COVID 19

## TRENDS

- Hotels are reopening with social distancing and hygiene measures
- Pick up of reservations: September 2020
- International Airlines resuming operation of flights canceled during Covid-19 to Brazil in June 2020 and increasing number of flights from September 2020
- Great solidarity among people is helping to avoid spread and saving lives
- Virtual site inspections
- Virtual team building experiences with a Brazilian flavor





For those who love  
**nature and  
adrenaline**



**ECO**



**CULTURE**

For those who love  
**history and art**



**SPORTS**

For those who love **some action**

*Why Brazil?*



**COSMOPOLITAN**

For those  
who love  
**an urban life**



**BEACH**

For those who love **the ocean**





# *Rio de Janeiro*

**ESCADARIA SELARÓN**  
**COLORFUL PARADISE**

**RIO DE JANEIRO**



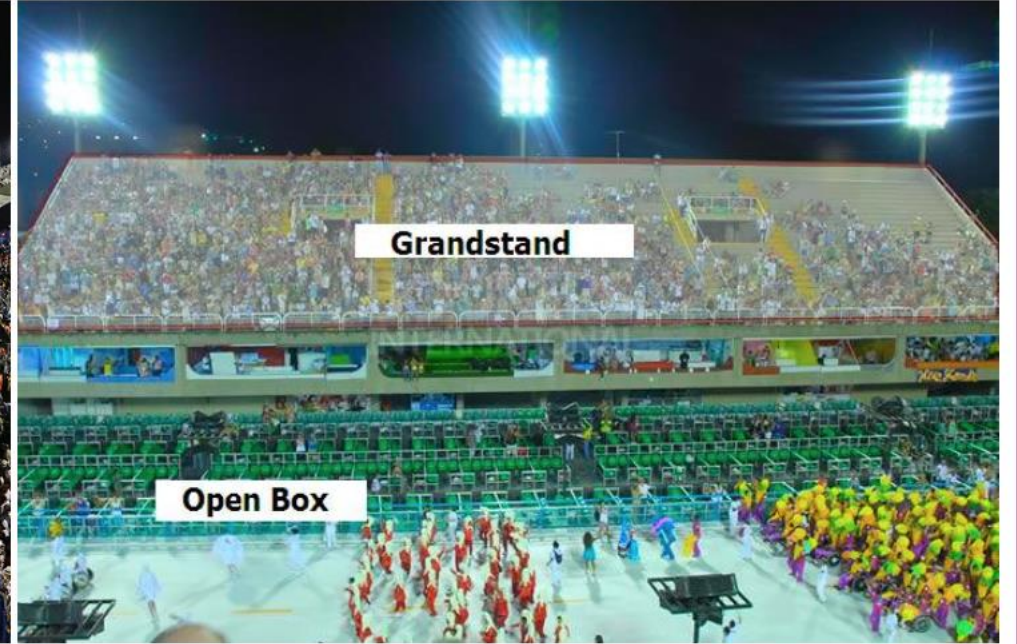


# *Rio de Janeiro*

INCENTIVE OPTIONS

# Carnival Parade & Champions Parade

INCENTIVE / RIO DE JANEIRO



# Carnival Rio de Janeiro



**GALA CARNIVAL BALL  
BELMOND COPACABANA**



**CHAMPIONS & CARNIVAL  
PARADE IN RIO**



**YOU INSIDE THE  
CARNIVAL PARADE**



**LIKE A TRUE CARIOCA  
STREET CARNIVAL**



**HOW IT ALL IS DONE?  
CARNIVAL EXPERIENCE**



**CARNIVAL EXPERIENCE +  
FEIJOADA LUNCH**



**CARNIVAL NIGHT  
RIO SCENARIUM**



**LET'S SHINE?  
COSTUME HUNTING**

# *Helicopter Tour/Jeep to Tijuca Forest* INCENTIVE / RIO DE JANEIRO



# Sunset Sugar Loaf INCENTIVE / RIO DE JANEIRO





# Cooking in Rio

INCENTIVE / RIO DE JANEIRO



# Cocktail at the helipoint (Lagoon)

INCENTIVE / RIO DE JANEIRO



# Maracanã

INCENTIVE / RIO DE JANEIRO



# Belmond Sugar Loaf Sunrise

INCENTIVE / RIO DE JANEIRO



# Lagoon Sunset

INCENTIVE / RIO DE JANEIRO



# Being a Local

INCENTIVE / RIO DE JANEIRO

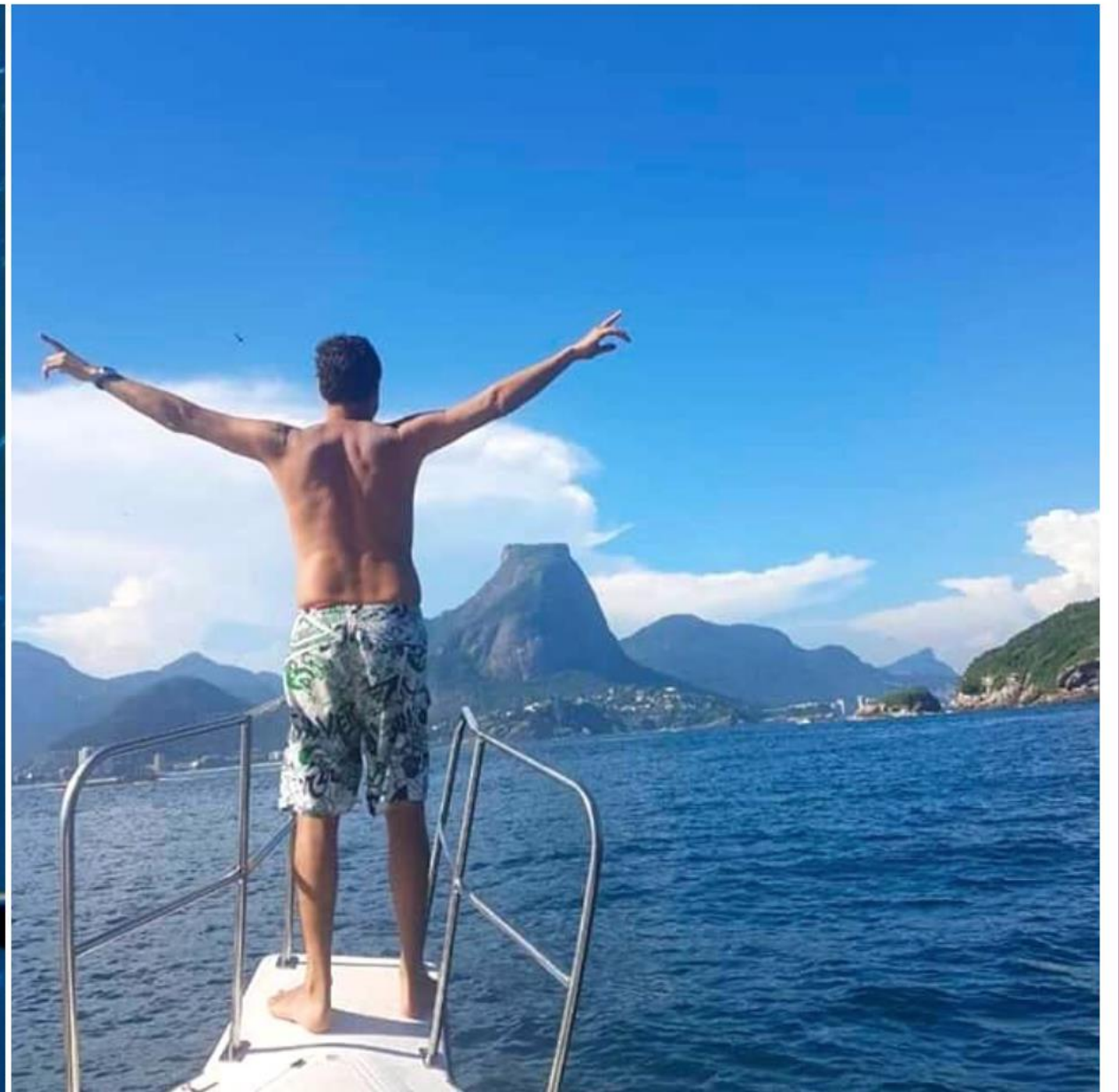


# *A day at Sea - Marina da Gloria* INCENTIVE / RIO DE JANEIRO



# *Boat Ride & Plana Surf*

INCENTIVE / RIO DE JANEIRO





# Stand Up Paddle

INCENTIVE / RIO DE JANEIRO



# *Cagarrás Islands*

INCENTIVE / RIO DE JANEIRO



# *Pedra da Gávea*

INCENTIVE / RIO DE JANEIRO



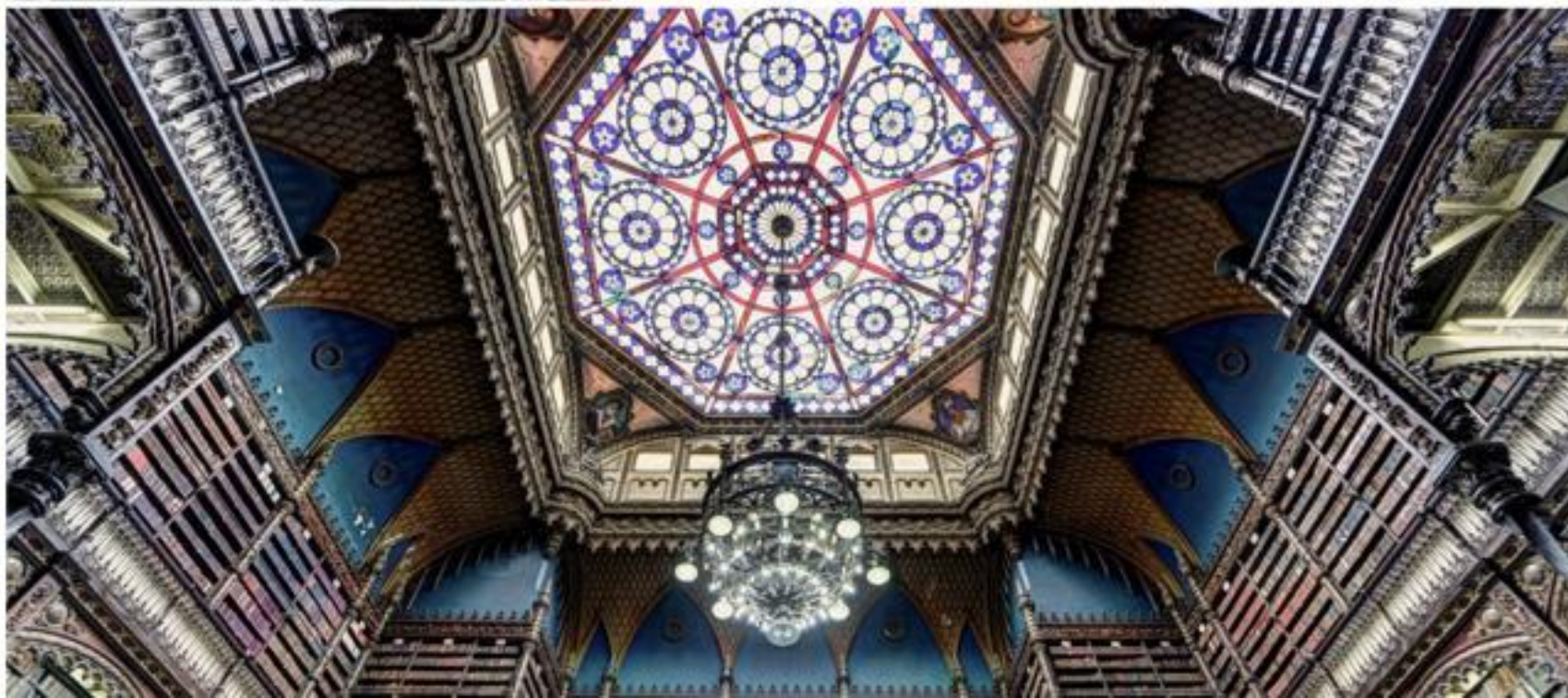
# Beach Activities

INCENTIVE / RIO DE JANEIRO



# *Downtown*

INCENTIVE / RIO DE JANEIRO



# *Museum of Tomorrow & Olympic Boulevard*

INCENTIVE / RIO DE JANEIRO



# AcquaRio

INCENTIVE / RIO DE JANEIRO



# Getting Around

INCENTIVE / RIO DE JANEIRO





# Carnival Experience

INCENTIVE / RIO DE JANEIRO



# Let's Have Fun

INCENTIVE / RIO DE JANEIRO





# *Rio de Janeiro*

RIO'S MIAMI



# Water & Nature

RIO'S MIAMI / RIO DE JANEIRO



# Shopping Sprée

RIO'S MIAMI / RIO DE JANEIRO





*Rio de Janeiro*

ENTERTAINMENT

# Carnival Show

ENTERTAINMENT / RIO DE JANEIRO





# Samba Show

ENTERTAINMENT / RIO DE JANEIRO



# Saxophone

ENTERTAINMENT / RIO DE JANEIRO



# Personalized Graffiti

ENTERTAINMENT / RIO DE JANEIRO



# *Aerial Acrobatics* ENTERTAINMENT / RIO DE JANEIRO



*Mimic*

ENTERTAINMENT / RIO DE JANEIRO



# *Gafieira Dance*

ENTERTAINMENT / RIO DE JANEIRO





## *Rio de Janeiro*

RESTAURANTS

# *Casa Camolese* RESTAURANT / RIO DE JANEIRO





# Corrientes RESTAURANT / RIO DE JANEIRO



# *Aprázível* RESTAURANT / RIO DE JANEIRO



# *Bota* RESTAURANT / RIO DE JANEIRO



# Marius Degustarê

RESTAURANT / RIO DE JANEIRO



# Rubaiyat

RESTAURANT / RIO DE JANEIRO



# Fogo de Chão

BARBECUE RESTAURANT / RIO DE JANEIRO



*Xian Rio*

VENUES / RIO DE JANEIRO



# Assador Rio

VENUES / RIO DE JANEIRO





*Gerô Barrá*

RESTAURANT / RIO DE JANEIRO



# Rio Scenarium

RESTAURANT / RIO DE JANEIRO





## *Rio de Janeiro*

VENUES

# *Fiscal Island*

VENUES / RIO DE JANEIRO



# *Casa das Canoas*

VENUES / RIO DE JANEIRO



# Yacht Club

VENUES / RIO DE JANEIRO



# Juljeta de Serpa

VENUES / RIO DE JANEIRO



# Acquario

VENUES / RIO DE JANEIRO





# Blue Note Rio

VENUES / RIO DE JANEIRO





## *Rio de Janeiro*

MEETING SPACES



# Windsor Marapendi

MEETING SPACES / RIO DE JANEIRO



*Windsor Barra*

MEETING SPACES / RIO DE JANEIRO



# Maracanã

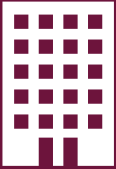
MEETING SPACES / RIO DE JANEIRO



# Marina da Glória

MEETING SPACES / RIO DE JANEIRO





**BELMONT  
COPACABANA PALACE**

Icon of glamor and sophistication.  
With 241 rooms and suites



**FAIRMONT  
COPACABANA**

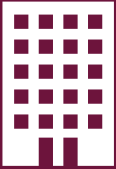
The first Fairmont Hotel in South America  
with 375 rooms with balcony



**FASANO  
IPANEMA**

Design and exclusive hotel with  
92 rooms with balcony





## FAIRMONT COPACABANA

A five star with an innovative proposal that brings the glamor of Rio de Janeiro of the 50s to its interior.

The Fairmont Rio de Janeiro Copacabana is the flagship of the highest luxury category in the AccorHotels chain, present in over 90 countries.

With 375 rooms with a balcony, spa, two swimming pools, one for the morning sun and another for the afternoon sun, the Fairmont promotes a new experience for the guest who feels the essence of Rio in every corner.





## HILTON COPACABANA

Excelent Location. 545 rooms with view to Copacabana beach

## SHERATON GRAND RIO (LEBLON)

Its privileged location, between the sea in the mountain, it is a urban resort with 538 rooms and a spectacular panoramic view of the Marvelous City.



4 STARS BEACH FRONT  
HOTELS COPACABANA

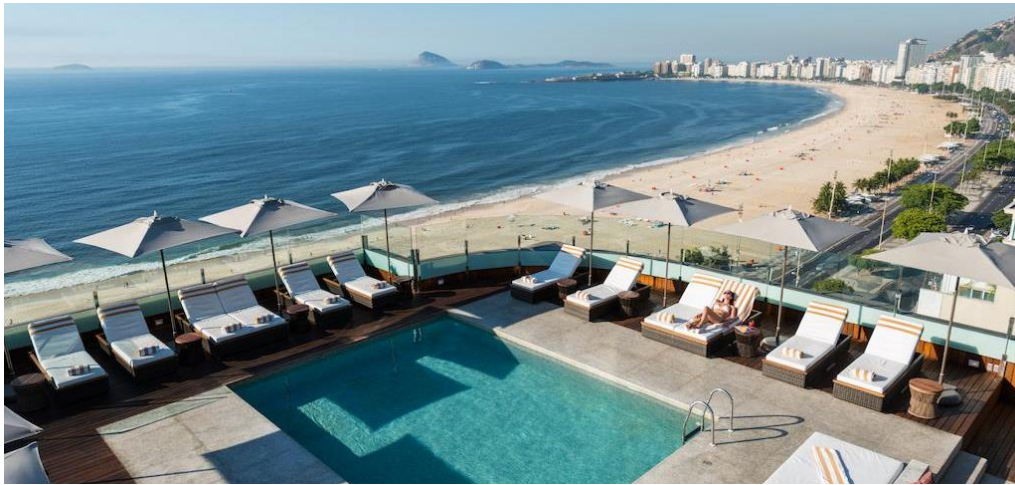


## **ARENA COPACABANA**

Easy-going atmosphere with 135 rooms

## **GRAN MERCURE COPACABANA**

Recently renovated has great location and 312 rooms

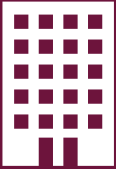


**PORTOBAY  
RIO DE JANEIRO**

Clean and modern with 117 rooms and suites, all with balconies and wonderful sea views of Copacabana.

**ARENA  
LEME**

Compact hotel with 164 modern and fresh accommodations

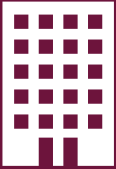


**NEW SUPERIOR IN COPACABANA**  
One block from the beach



●  
**NOVOTEL  
LEME**

Contemporary design with 274 apartments  
just 1 block from the beach



3 & 4 STARS IN COPACABANA  
NOT BEACH FRONT



## WINDSOR PLAZA

237 rooms for low budget

## AMERICAS COPACABANA

206 modern rooms in central location

## IBIS COPACABANA

Low budget with modern facilities and 150 rooms



**ARENA  
IPANEMA**

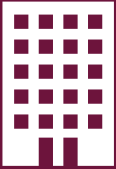
Modern and comfortable hotel has 136 wide and brightly-lit rooms,

**PRAIA  
IPANEMA**

Design Hotel with 100 comfortable and well-furnished rooms

**JANEIRO  
(LEBLON)**

Design hotel with carioca life style has only 53 rooms



**SANTA TERESA RIO  
MGALLERY BY SOFITEL**

Exclusive boutique Hotel in Santa Teresa with rustic tropical style and



**GRAND  
HYATT**

Sustainable leisure hotel with 436 apartments and complete structure located in Barra da Tijuca



**WINDSOR  
OCEÂNICO**

Business Hotel n front Barra da Tijuca has simple and modern 447 rooms





# Búzios

PARADISE IS HERE



# Buggy Rally

INCENTIVE / Búzios



# *Schooner Tour* INCENTIVE / BÚZIOS



# *Orla Bardot* INCENTIVE / BÚZIOS



# Rua das Pedras

INCENTIVE / BÚZIOS



*Lual* INCENTIVE / BÚZIOS





# *Iguassu Falls*

STUNNING NATURE





# *Iguassu Falls*

INCENTIVE OPTIONS



# *Lunch/Dinner at the Falls*

INCENTIVE / IGUASSU FALLS



# *Barbecue Under The Stars*

INCENTIVE / IGUASSU FALLS



# Picnic at The Falls

INCENTIVE / IGUASSU FALLS



# *Full Moon Walk*

INCENTIVE / IGUASSU FALLS



# Macuco Safari

INCENTIVE / IGUASSU FALLS



# *Bike in The Nature*

INCENTIVE / IGUASSU FALLS



# *Bird Park Experience*

INCENTIVE / IGUASSU FALLS



# Sunset Catamarã Cruise on Itaipu Dam

INCENTIVE / IGUASSU FALLS





# *Helicopter Iguassu Falls*

INCENTIVE / IGUASSU FALLS



# Argentinian Falls

INCENTIVE / IGUASSU FALLS



# *Devil's Throat*

INCENTIVE / IGUASSU FALLS



# Argentinian Experience

INCENTIVE / IGUASSU FALLS





IGUASSU  
RESTAURANTS

# PORTO CANOAS



IGUASSU  
RESTAURANTS

# LA SELVA





IGUASSU  
RESTAURANTS

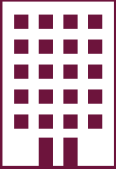
# RAFFAIN CENA & SHOW



IGUASSU  
RESTAURANTS

# CASA DO CHEF

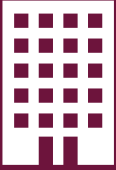




**BELMOND DAS  
CATARATAS**



**RECANTO  
DAS CATARATAS  
HOTEL**



**BOURBON  
CATARATAS**

**VIALE  
CATARATAS  
HOTEL**



# São Paulo

URBAN TREASURE





*São Paulo*  
INCENTIVE OPTIONS

# *Cooking Lessons* INCENTIVE / SÃO PAULO



# Municipal Market

INCENTIVE / SÃO PAULO



# *Bike Ride Ibirápuera*

INCENTIVE / SÃO PAULO



# Pitstop Challenge

INCENTIVE / SÃO PAULO



# Helicopter Flight

INCENTIVE / SÃO PAULO



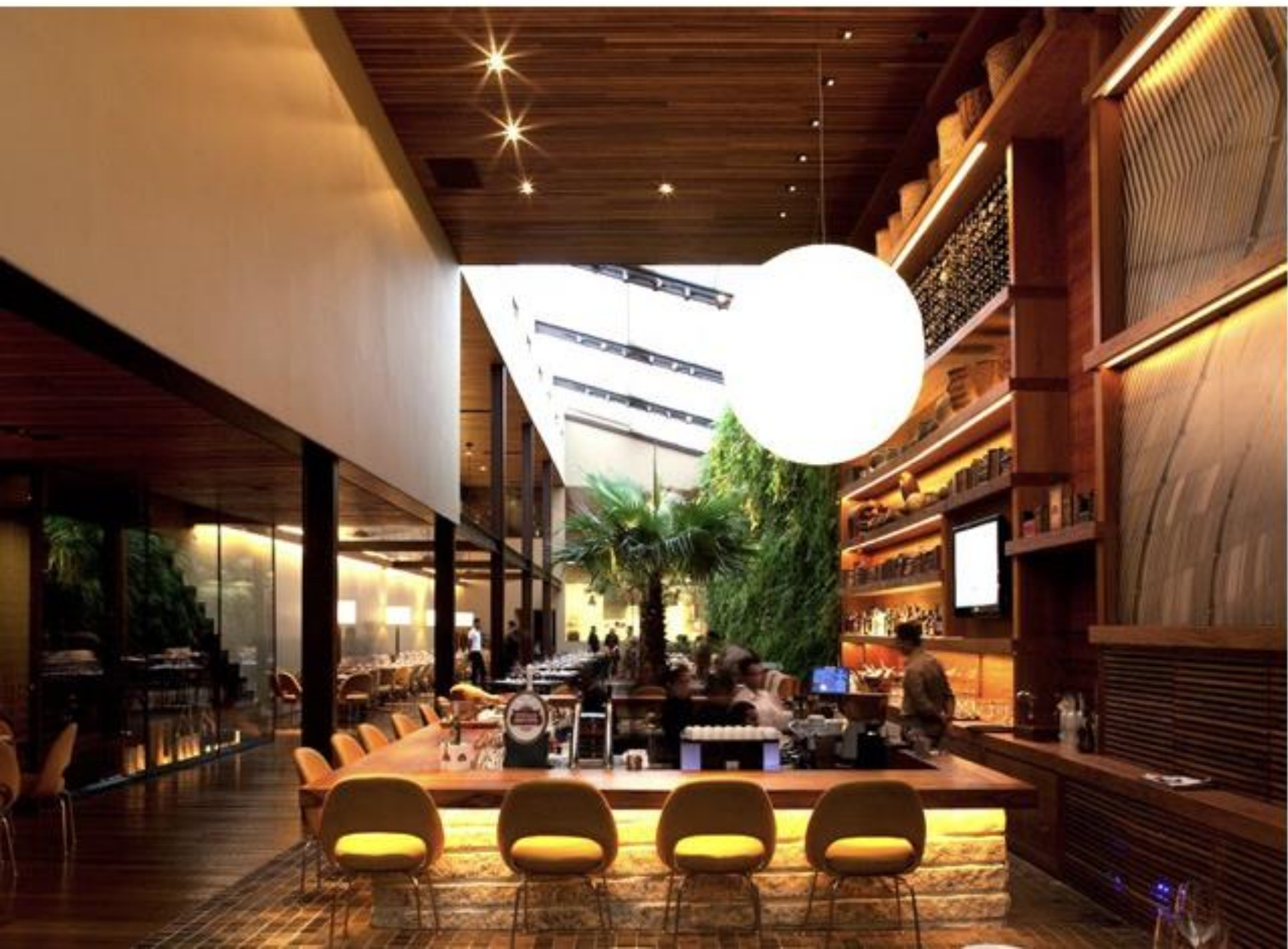


*São Paulo*  
RESTAURANTS



*Tuju* RESTAURANTS / SÃO PAULO





# *Terráço Itália* RESTAURANTS / SÃO PAULO



# *Skyye bar - Hotel Unique* RESTAURANTS / SÃO PAULO



# *Figueira Rubaiyat* RESTAURANTS / SÃO PAULO



# *Estação Sp* RESTAURANTS / SÃO PAULO





*São Paulo*  
MEETING SPACES

# Expocenter Norte

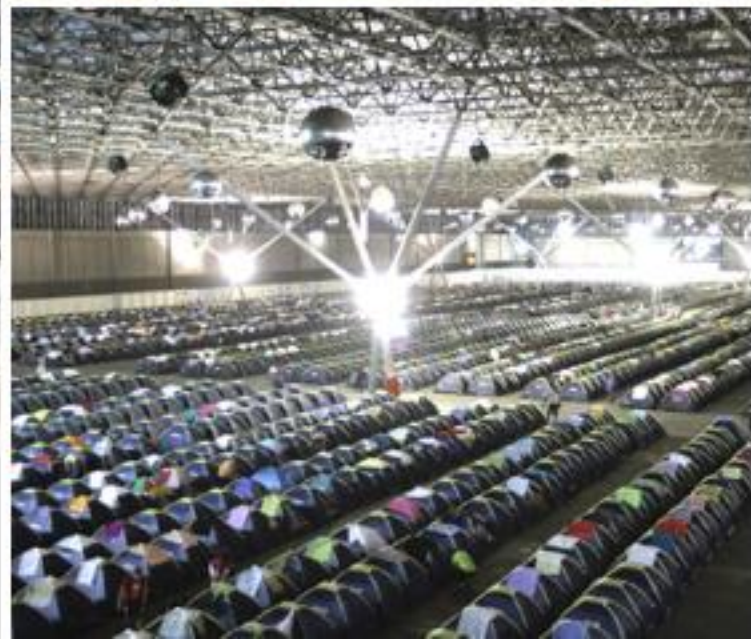
MEETING SPACES / SÃO PAULO





Anhembi

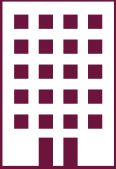
MEETING SPACES / SÃO PAULO



# Golden Hall WTC São Paulo

MEETING SPACES / SÃO PAULO



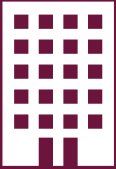


**FASANO  
SÃO PAULO**

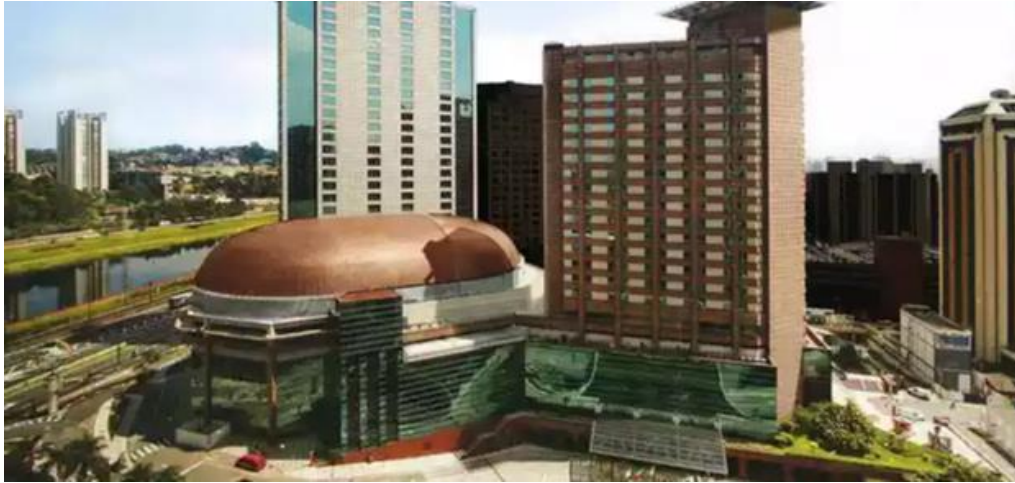
Deluxe Hotel with 64 rooms

**UNIQUE  
SÃO PAULO**

Hotel design with 95 rooms



5 STARS - NEW BROOKLIN/BERRINI  
REGION (business region)



**SHERATON  
SÃO PAULO WTC**

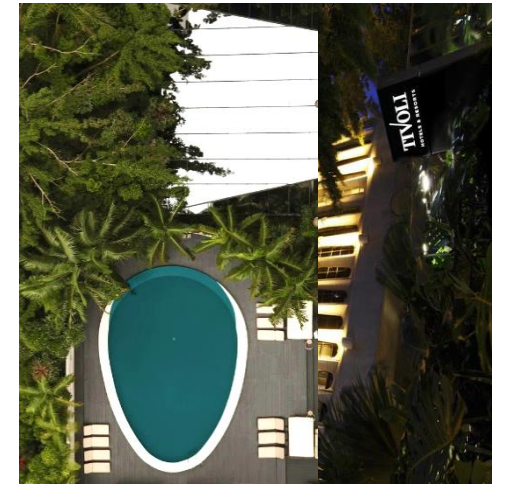
Classic hotel with 296 rooms

**HILTON  
MORUMBI**

Modern hotel with 380 rooms



5 STARS  
PAULISTA AVENUE REGION  
(business and commercial zone)



**RENAISSANCE  
SÃO PAULO**

Contemporary Hotel with 444 rooms

**TIVOLI  
MOFARREJ**

Elegant Hotel with 217 rooms



**FIRST SUPERIOR PAULISTA AVENUE REGION**  
(business and commercial zone)



**BLUE TREE  
AVENIDA PAULISTA**

Executive hotel with 240 rooms

**MELIA  
PAULISTA**

Executive Hotel with 400 rooms

**BLUE TREE  
FARIA LIMA**

Modern Hotel with 327 rooms



# Salvador

FUSION OF CULTURES





# *Salvador*

INCENTIVE OPTIONS



# Salvador

INCENTIVE / SALVADOR





SALVADOR  
EXPERIENCES

# SALVADOR HISTORICAL TOUR



SALVADOR  
EXPERIENCES

# SALVADOR PANORAMIC TOUR





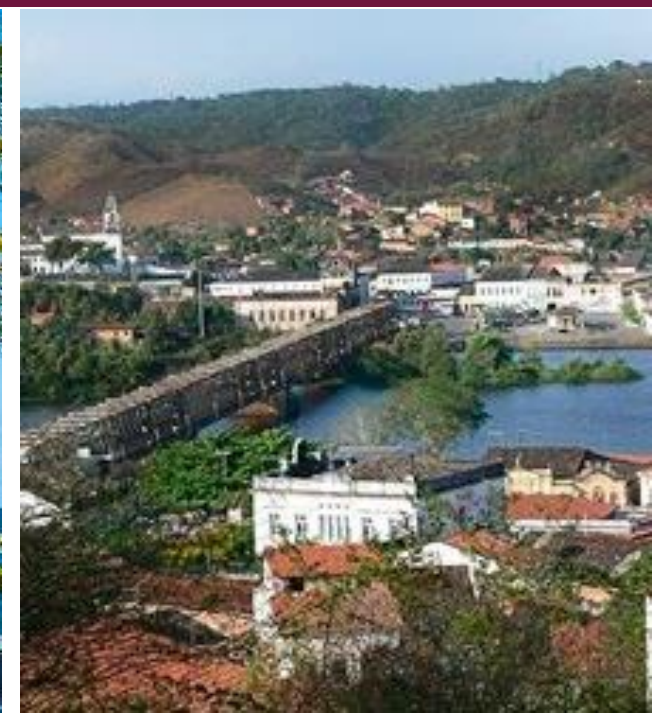
# SCHOONER CRUISE IN SALVADOR BAY





SALVADOR  
EXPERIENCES

# PRAIA DO FORTE & CACHOEIRA TOURS



SALVADOR  
EXPERIENCES

# YEMANJÁ DAY





# BUGGY TOUR



# *Let's Have Fun* INCENTIVE / SALVADOR



# Catamarã

INCENTIVE / SALVADOR



# *Práia do Forte*

INCENTIVE / SALVADOR





# Pojuca River

INCENTIVE / SALVADOR-PRAIA DO FORTE



# Sapiranga Reserve

INCENTIVE / SALVADOR-PRAIA DO FORTE



# *Turtle Spawning*

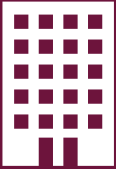
INCENTIVE / SALVADOR-PRAIA DO FORTE



# Meetings & Events

INCENTIVE / SALVADOR



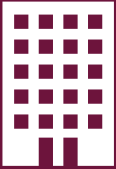


**FASANO  
SALVADOR**

Luxury Hotel in historical art deco building with 70 rooms

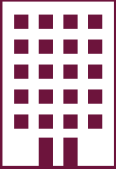
**FERA  
PALACE**

Hotel design at historical center with 81 rooms



**WISH  
DA BAHIA**

**MERCURE  
SALVADOR  
HOTEL**



RESORTS CLOSE TO SALVADOR  
PRAIA DO FORTE



**IBEROSTAR  
PRAIA DO FORTE**

All inclusive Resort with 536 rooms

**TIVOLI  
PRAIA DO FORTE**

Eco Resort with 287 rooms

**GRAN  
PALLADIUM**

All inclusive Resort with 654 rooms



# Amazon

BEAUTIFUL & WILD







*Amazon*  
MANAUS

# Amazon

INCENTIVE / MANAUS



# Amazon

INCENTIVE / MANAUS



# Amazon

INCENTIVE / MANAUS



# Amazon

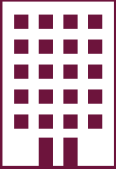
INCENTIVE / MANAUS



# Amazon

INCENTIVE / MANAUS





## ANAVILHANAS JUNGLE LODGE

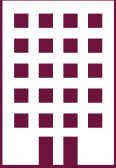
(3h land transfer from  
Manaus airport / hotels)

## JUMA AMAZON LODGE

(2h45min by Transfer + Boat /  
or 30 minutes by Chartered flight)

## AMAZON ECO PARK

(40 minutes from Manaus airport / hotels –  
20 minutes by car and 20 minutes by boat)



**AMAZON  
CLIPPER PREMIUM  
CRUISE**



**MV  
DESAFIO  
CRUISE**



**IBEROSTAR  
GRANDAMAZON  
CRUISE**





## CONTACT US

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**LINKEDIN:** [Walpax Brazil Travel Partners](https://www.linkedin.com/company/walpax-brazil-travel-partners)

**FACEBOOK:** [fb.com/walpaxbraziltravelpartners](https://www.facebook.com/walpaxbraziltravelpartners)

