

A woman in a white sweater and tan vest is smiling and interacting with a woman in traditional Peruvian attire, including a large red hat and a patterned shawl. They are standing in a dry, mountainous landscape. In the background, a group of people in traditional clothing are playing drums and carrying loads on their heads. A large white ampersand is overlaid on the left side of the image.

A&K MICE

Abercrombie & Kent



 KEY OPERATING OFFICES

# WHY A&K DMCs



- Over 55 offices in more than 30 countries
- Operating for over 60 years
- Insider access: we can open closed doors that others simply can't
- Dedicated quality control staff throughout our DMCs
- Security and reassurance: our 24 hour contact lines enable you or your clients to pick up the phone at any hour and speak to our operating teams on the ground
- A robust infrastructure in place in each country, including our own vehicle fleets and guides in many destinations
- The ability to white label our product and operate entirely under our client's brand if requested
- Dedicated teams dealing with MICE and special interest travel to ensure your clients are handled correctly



A woman in a light-colored safari shirt is seated in the back of a vehicle, holding a camera up to her eye to take a photograph. In the background, a herd of elephants is gathered in a savanna landscape with scattered trees and a dirt path. The text "A&K PROVIDE YOU WITH" is overlaid in white on the left side of the image.

## A&K PROVIDE YOU WITH

- **A dedicated incentive team** – We have a dedicated team who deals purely with Incentive travel. We guarantee fast and efficient response and everything from the initial contact with the agent to the departure of the group is handled by the same Incentive Specialist.
- **A&K Incentive Quality Control** – Investing in continuous market research and ground assessments guarantee that only the best product is offered to your clients and that suppliers always keep their standards to high level, the Quality Control department ensures that standards of punctuality, politeness, knowledge and efficiency for drivers and guest relations staff are constantly high.



A person with a backpack is walking away from the camera down a long, narrow corridor of an ancient Egyptian temple. The walls and columns are made of large, weathered stone blocks. The lighting is warm and golden, highlighting the textures of the stone. The person is wearing a dark shirt, shorts, and a backpack, and is walking towards a bright opening at the end of the corridor.

## A&K PROVIDE YOU WITH

- **Strong Supplier Relationships** – Over the years A&K has been developing strong relationships with our suppliers on the ground. We choose only the best suppliers who value your clients as much as we do and will offer the same high level of service you expect from A&K. Due to our superior buying power we are always in a position to give the most competitive quotations.
- **Highest Calibre of Guides** – Our guides are trained to the highest standards with extensive knowledge not only of the diverse flora & fauna but on the local cultures & customs. They are well- mannered and experienced with working with international visitors ensuring your clients receive the best service. We can guarantee French, Italian, German, Spanish and English-speaking driver/guides for your Incentive groups

# A&K CLIENTS



L'ORÉAL



The  
Walt Disney  
Company



PORSCHE

swatch<sup>®</sup> 



DOLCE & GABBANA



Veuve Clicquot  
■ REIMS FRANCE ■

*Cartier*

Canon

*Coca-Cola*



# EUROPE



Abe Crombie & Ken





# EUROPE

- A&K Europe offers more than 30 years of combined operational experience.
- UK & Ireland
- Italy & Croatia
- Multi-lingual MICE experts and highly-trained drivers and guides work together to create the perfect incentive.
- We operate incentives for groups of any size, from VIP retreats to complex tiered incentive programs involving several hundred guests.
- Previous clients: Coca Cola, Sasol and the National Geographic Society.

# A&K INSIDER ACCESS

UK & Ireland:

Play golf with a former Ryder Cup captain.

Embrace Scottish tradition with a mini Highland Games, a perfect team building activity.

Private viewing of the Crown Jewels

Italy:

Pizza Making Lesson, learning all the secrets of a true "Pizzaiolo" who will teach you how to create and bake the perfect dough.

Enjoy a party by the Ponte Vecchio - the oldest bridge in Florence, hosted by the Florentine Canoe Club. Only available to A&K guests.







Hotel de la Ville  
Rome  
104 Rooms



Grand Hotel Excelsior  
Vittoria – Sorrento  
84 Rooms



Baglioni Hotel Regina  
Rome  
116 Rooms



A savanna landscape with a herd of elephants and a safari vehicle. The scene is set in a dry, open area with scattered trees and tall grass. In the foreground, a herd of elephants, including several adults and a young calf, are gathered. To the right, a safari vehicle with a canopy is parked, with a person visible inside. The background features a line of trees under a bright sky. A large, stylized white ampersand is overlaid on the left side of the image.

**AFRICA**

Abercrombie & Kent





## AFRICA

- Over 60 years ago Abercrombie & Kent pioneered the modern day safari. For more than 20 years we have taken that experience and used it to create unbeatable incentive programmes.
- Groups from 15 to 180 guests on safari and up to 300 participants for conferences in Mombasa or Zanzibar.
- Exclusive mobile camps in Kenya, an experience that is unique in a location specially selected and privately set up for your client.
- Previous clients: MTC Retail, Hyundai, Starbucks, Novartis, Swiss Privilege, IBM, Avon, Skoda, BMW, Kyocera and Mitsubishi.

# A&K INSIDER ACCESS

Kilimanjaro climb is the ultimate adventure. We are the only international incentive specialist with a wholly owned ground operation on the mountain.

Uganda, known as the 'Pearl of Africa', is untouched by mass tourism which makes it an amazing incentive destination. Gorilla tracking through the Bwindi rainforest is a captivating and unforgettable journey and the best wildlife experience we can offer for smaller incentive groups.







Baraza Beach Resort  
Zanzibar  
30 Rooms



Bisate Lodge  
Rwanda  
6 suites



A&K Exclusive Camps  
Masai Mara & Ol Pejeta  
12 Tents



# SOUTHEAST ASIA







## SOUTHEAST ASIA

- Abercrombie & Kent is one of the few companies officially certified to deliver sustainable events in Thailand.
- Elite access to the most sought-after venues and services as well as an impressive selection of world-class hotels.
- A region rich in history and heritage and warm and welcoming people



# A&K INSIDER ACCESS

Thailand: Access to a royal riverside residence in Bangkok and discover Thailand's regal heritage with a scholar of Southeast Asian art and textiles. Spend a day with James Beard award-winning chef and Culinary Insider, Andy Ricker, who shares his passion for northern Thai food.

Singapore: Exclusive guided tours of the National Art Gallery after hours. Private dinners and art performances in the gallery's courtyard or exhibition areas. Join a feng shui master to understand the concepts behind unique architectural structures.

Vietnam: Night at the Museum - Dine at Vietnam's Fine Art Museum surrounded by folk art, carvings, sculptures and paintings along with traditional dance and musical performances.

Cambodia: Private helicopter tour over the expansive temples of Angkor and Tonle Sap Lake.





Song Saa Private Island  
Koh Rong – Cambodia  
24 Rooms



Six Senses  
Con Dao Vietnam  
50 Villas



Rosewood  
Bangkok - Thailand  
158 Rooms





EGYPT

Abercrombie & Kent



# EGYPT

- A&K Egypt has been looking after clients from all over the globe for over 30 years
- Nine offices with over 400 highly skilled and experienced staff, including our own multilingual guides, drivers and Egyptologists.
- Extensive network and close relationships with the top hoteliers and conference facilities.
- The versatility of Egypt means there is something for everyone; from golfing retreats to beach excursions and Red Sea snorkelling to desert safaris.
- Previous clients: Canon, Jaguar, Peugeot, Pfizer, Sony, BMW, Volvo, IBM, HP, Google, Yamaha, Coca Cola, Nestle, Mercedes Benz



# A&K INSIDER ACCESS

- Exclusive access to places and events, including archaeological digs, Pyramids in Cairo or ancient temples
- Breakfast in the gardens of the Egyptian Museum, hosted by the chairman of the Supreme Council of Antiquities
- Dinner at the private homes of famed politicians, economists or charity activists
- Tutankhamun Immersive Show at the Grand Egyptian Museum (GEM) featuring statue of King Ramses II and 'hanging obelisk' containing the rare cartouche of King Ramses II

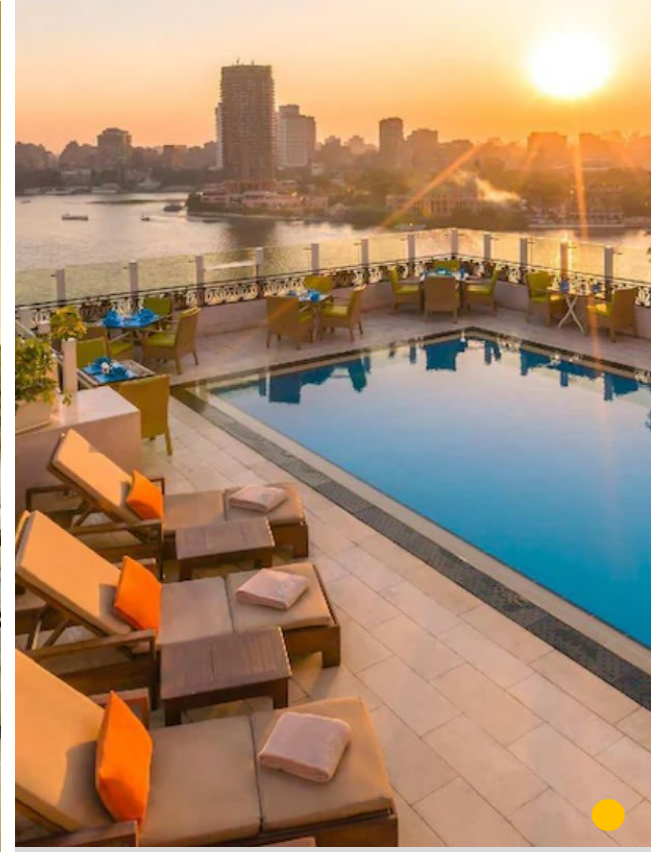




Four Seasons Nile Plaza  
Cairo  
366 Rooms



Four Season  
Sharm El Sheikh  
520 Rooms



Kempinsky Nile  
Cairo  
137 Rooms



A woman in a vibrant pink sari with gold polka dots stands in a large, ornate archway, looking out towards the Taj Mahal. The archway is intricately carved with floral patterns. The Taj Mahal is visible in the distance, framed by the arch. The scene is brightly lit, suggesting a sunny day. A large, semi-transparent ampersand watermark is overlaid on the left side of the image.

**INDIA**

Abercrombie & Kent





# INDIA

- A&K India are award-winning and at the forefront of creating memorable meetings, incentives and events for over 35 years
- Access to ancient forts, royal palaces and other unique locations
- Services extend to Bhutan, Nepal & Maldives
- Previous clients include Bose Corporation, Canon, Coke, Credit Suisse, Dior, GeHe Pharma, Gloria Jean's Coffees, IBM, L'Oreal, Mckinsey & Co, Nestle, Novartis, Repsol, Tony Robbins, Total, Veuve Clicquot, WPO, YPO



# A&K INSIDER ACCESS

- City Palace Jaipur - Exclusive opportunity to witness the grandeur of the royal past, visit sections of the palace where the Royal Family still lives and are not accessible to tourists.
- Unique experiences such as a private discourse with a spiritual guru, hi-tea with a museum curator and gourmet sojourn with a celebrity chef
- Bollywood theme Gala Dinners
- Private dinners in Umaid Bhawan Palace in Jodhpur
- Events at Manek Chowk with views of City Palace behind in Udaipur





Six Senses Fort Barwara  
Rajasthan  
48 Rooms



Park Hyatt  
Goa  
251 Rooms



The Oberoi Rajvilas  
Jairpur  
71 Rooms



GALA DINNER AT THE GRECO-ROMAN CITY OF JERASH

# JORDAN



Abercrombie & Kent



# JORDAN

- A&K Jordan has been looking after clients for over 20 years.
- Discover the rich cultural history of Jordan, dine in traditional Bedouin tents in the Wadi Rum or private excavation tours in the Ancient Nabatean City of Petra, experience the Royal Stables, meet a Jordanian wine producer or dine at Nabatean Little Petra
- Multilingual drivers and guides to ensure high quality control standards
- Previous clients include BUPA, American Express, Volvo, Porsche, Allianz Insurance and Generali Insurance.



# A&K INSIDER ACCESS

- Hot Air Balloon Flights over Wadi Rum
- Exclusive Wine Tastings or Vineyard Visits in Jordan





Hilton Resort & Spa  
Dead Sea  
285 Rooms



St Regis  
Amman  
258 Rooms



InterContinental  
Aqaba  
255 Rooms





**BRAZIL**

Abercrombie & Kent



## BRAZIL

- A&K Brazil DMC opened in December 2016
- Extensive knowledge and experience of the region
- Stunning beaches, bustling cities and the world's largest rainforest
- High number of UNESCO natural and cultural heritage sites
- Previous Clients: Toyota, Perfetti Van Melle, Konica, Infiniti, Schlumberger



# A&K INSIDER ACCESS

- Private Jet Around Brazil
- Cooking Class on a luxurious yacht in Brazil
- Private Sunrise at Christ Redeemer Rio de Janeiro
- 4x4 Dune Adventure Lençóis Maranhenses Brazil
- Immersive Carnival Experience







Belmond Copacabana  
Rio de Janeiro  
239 Rooms



Emiliano  
Rio de Janeiro  
90 Rooms



Anavilhanas Jungle Lodge  
Amazonia  
22 Rooms





# SRI LANKA

Abercrombie & Kent



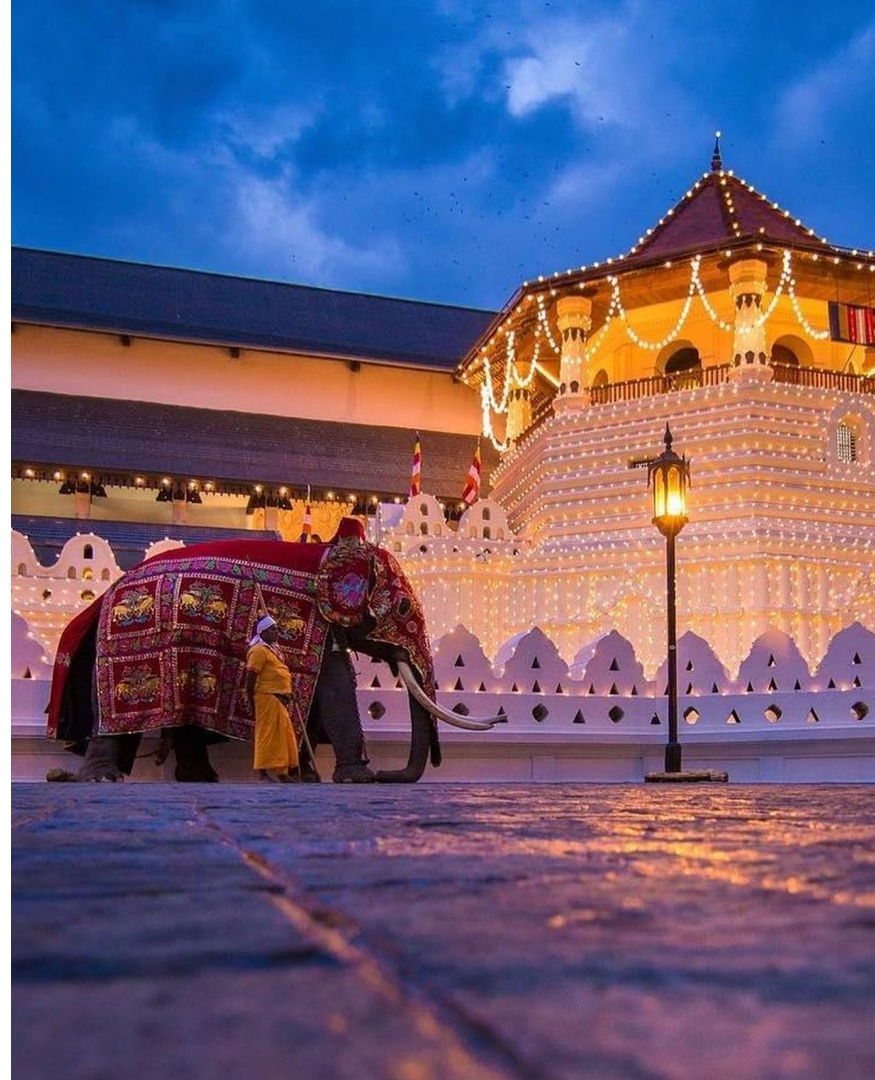
# SRI LANKA

- A team of 25 with over 35 years of experience between them.
- Excellent relationships with suppliers to ensure competitive pricing.
- VIP treatment: from fast-track service at the airport to the ceremonial welcome dance on arrival at the hotel.
- Incentives for groups 20 - 200
- Previous clients include Schwarzkopf professional, Cofisanté, Thalgo, BF Goodrich, Beckman Coulter and BCN.



# A&K INSIDER ACCESS

- Private dinner at Galle Ramparts – Dutch forte UNESCO world heritage site
- Wildlife photography tours and nature documentaries with experts from National Geographic and the Discovery Channel
- Insider Architectural Tours with experts and scholars that have access to sites that are normally closed to the general public
- Witness a Theravada Buddhist Monk Ordination ritual
- Mini Perahara pageant - Traditional dancers, whip crackers, flag bearers, drummers, fire dancers and elephants (optional) create a beautiful mini cultural pageant.







Uga Residence  
Colombo  
11 Rooms



Shangri-La Colombo  
Colombo  
500 Rooms



The Fairway Colombo  
Colombo  
181 Rooms





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